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Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.This book is for business people wanting to increase their business through referrals. Authors Dr. Ivan Misner and Brennan Scanlon are experts in the area of business networking. Their careers have focused on teaching entrepreneurs, business owners, and sales people how to build and leverage professional referral networks. Their combined fifty years of experience and...

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- Authored by Ph D Ivan Misner, Brennan Scanlon
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